



NEW YEAR HOT DEALS - SPECIAL PROMOTION

Booking Period: Immediately – February 19, 2025

Stay Period: November 01, 2024 – February 28, 2025

Cocotinos MANADO, A Boutique Dive Resort & Spa - Code: MDCPKG

Dive Package Based on Garden Room	Published Rate (per diver)			
	Twin / King share		Single Occupancy	
	Normal Package	Nitrox Package	Normal Package	Nitrox Package
5D4N	USD 1,130	USD 1,261	USD 1,437	USD 1,639
6D5N	USD 1,434	USD 1,599	USD 1,822	USD 2,079
7D6N	USD 1,737	USD 1,938	USD 2,208	USD 2,519
8D7N	USD 2,040	USD 2,276	USD 2,593	USD 2,959

Note: Water's Edge Room Rate increase (+) 25% from Garden Room Rate, Suite Room Rate increase (+) 40% from Garden Room Rate

Cocotinos LEMBEH, A Boutique Dive Lodge - Code: LMBPKG

Dive Package Based on Deluxe Room	Published Rate (per diver)			
	Twin / King share		Single Occupancy	
	Normal Package	Nitrox Package	Normal Package	Nitrox Package
5D4N	USD 1,112	USD 1,226	USD 1,431	USD 1,594
6D5N	USD 1,410	USD 1,555	USD 1,815	USD 2,022
7D6N	USD 1,709	USD 1,884	USD 2,199	USD 2,449
8D7N	USD 2,007	USD 2,213	USD 2,583	USD 2,877

Note: Super Deluxe Room Rate increase (+) 25% from Deluxe Room Rate, Junior Suite Room increase (+) 40% from Deluxe Room Rate

Cocotinos COMBO (MANADO-LEMBEH) - Code: COMBPKG

Dive Package Based on Garden Room	Published Rate (per diver)			
	Twin / King share		Single Occupancy	
	Normal Package	Nitrox Package	Normal Package	Nitrox Package
7D6N	USD 1,748	USD 1,953	USD 2,219	USD 2,538
8D7N	USD 2,052	USD 2,291	USD 2,605	USD 2,978
9D8N	USD 2,355	USD 2,629	USD 2,990	USD 3,418
10D9N	USD 2,658	USD 2,967	USD 3,376	USD 3,858

Note: Water's Edge/Super Deluxe Room Rate increase (+) 25% from Deluxe Room Rate, Suite/Junior Suite Room increase (+) 40% from Deluxe Room Rate

Rates above include:

- ❖ Complimentary Return Manado Sam Ratulangi Airport/Resort Transfer
- ❖ Complimentary Transfer between resorts (Combo Package)
- ❖ Complimentary daily Afternoon Tea at DEHO or WILD Mango Restaurant & Bar
- ❖ Complimentary WIFI Internet Access in the entire area
- ❖ Full board meal plan (Breakfast, Lunch & Dinner - Table D'hôte or Buffet) **Please note that on arrival day Diving packages begin with dinner, and on departure day end with breakfast.
- ❖ Up to 3 Guided Boat Day Dives (tanks & weights provided) on normal air per day with Odyssey Divers
- ❖ Dive Boat participation for non-divers for snorkeling (Priority to Divers and subject to availability)
- ❖ Prevailing Service Charge & Government Tax

Rates Essentially Exclude

- ❖ Bunaken Marine Park Fee (IDR 150.000/diver), Lembeh Daily Diving Park Fee (if applicable)
- ❖ All Equipment Necessary for Skin and Scuba Diving except Scuba Tanks, Weights, and Belt
- ❖ Additional Diving Excursions (such as Night, Lembeh, and Further Dive Sites ~ refer to options below)
- ❖ All other consumptions besides served during standard meals.

Group Booking Incentives: Minimum Group Size of 8: 7 Paying + 1 Free of Charge

Compulsory Festive Dinner Extravaganza Surcharge – Includes 2 Standard Non-Alcoholic or 2 Alcoholic Beverage or 1 Glass of Wine Christmas Eve (24 December) +USD 50/person ☐☐ New Year's Eve (31 December) +USD 50/person

Popular Add-On Options – CONTRACT RATES

Odyssea Divers Scuba Diving Add-On Options	Cocotinos Manado	Cocotinos Lembeh
Night Dive (Mainland)/Mandarin Dive (min 2 divers to go)	+ USD 69/dive	+USD 68/dive
Night Dive Bunaken Island (min 2 divers to go)	+ USD 87/dive	
Blackwater Dive	+ USD 90/dive	
Convert day dive package to Night Dive (Mainland)/Mandarin Dive (min 2 divers to go)	+ USD 45/dive	+USD 40/dive
Convert day dive package to Night Dive Bunaken Island (min 2 divers to go)	+ USD 60/dive	
Bangka/Gangga Dive Excursion (By Sea Transfer) ~ Min. 4 to Go	+ USD 90/dive	
Enriched Air Nitrox Use Surcharge per Dive	+ USD 12/tank	
Complete Scuba & Skin-Diving Equipment Rental	+ USD 40 /diver/Day	
Additional transfer between resorts	+ USD 60/car (max 2 diver in a car with dive luggage)	

Strictly no refund or exchange for any unused services, dives, or meals from the package. Group incentive only applies to package rates and for the same check-in/check-out dates. The “Free of Charge” group incentive will be applied to the lowest package rate (ie. Non-Diver). Cocotinos Special Dive Package Payment and Cancellation Terms & Conditions can be found on our websites.

RATES:

- ❖ Rates Promotion are valid for min 2 divers with the:
 - Booking Period: Immediately – February 19, 2025
 - Stay Period: November 01, 2024 – February 28, 2025
- ❖ Rate promotion is not refundable and cancelable.
- ❖ All rates are not able to be combined with other promotions
- ❖ All rates are in USD including the local 21% government tax and service charge and are non-commissionable.
- ❖ If the reservation date falls on the last day of the promotion validity, then the contract rates apply.

RESERVATION/CANCELLATION POLICY:

- ❖ Confirmation is subject to room availability on a **first-come-first-served basis**.
- ❖ Cancellations must be emailed and the date of the received email will be considered the cancellation date and will be subject to the following charges:

Regular Season	< 30 days prior to arrival	30% Charge
	< 7 Days prior to arrival / No Show	100% Charge
High Season	< 40 days prior to arrival	50% Charge
15 July – 15 September & 20 December – 10 January	< 14 Days prior to arrival / No Show	100% Charge